

Capability Statement

https://www.techellence.com



We are our clients' technology coordinators, advising or overseeing their entire technology operation and overhauling their systems for ever-increasing scale, security, compliance, and minimal losses. Many government agencies get frustrated at the increasing complexity of technology and uncontrollable maintenance and upgrade costs, especially as their programs grow. Many of their vendors have given one-piece solutions to fit their specialties, ignoring the needs of the entire system. As a result, their system is challenging to maintain, requiring more workforce and funding. Our goal is to help leaders of government organizations driven to grow to handle their technology successfully.

DIFFERENTIATORS

- Operating as the Virtual CIO/CISO, persuaded 14 senior **leaders** of a \$1.5B national retail business to provide funding for a \$15M network and security upgrade. Executed installations for 75+ stores and 15+ warehouses in 14 states, using over 200k feet of cable to install more than 15k security products to protect data of more than 2,500 staff and millions of customers across the US.
- **System/Software Development** completed to enable a \$2M startup company to leverage augmented reality, Android/iOS applications, and a secure web presence that enabled global scalability for a massive expansion to support a growing customer and employee base.
- Directed and improved technology teams of over 800 personnel scattered globally, including infrastructure, product development, service management, and IT help desk, aligning the team to the company vision and producing focused output to improve company revenue by \$53M and customer satisfaction by over 30%.

CORPORATE SNAPSHOT

UEI Number: L7VGJKQ1L987

CAGE Code: 8HLD8 EIN: 46-4501530

Primary NAICS: 541512 (Computer Systems Design Services)

Other NAICS: 541611, 541690, 541618, 611430, 541330

Third-Party Certified: SDVOSB, MBE

Acquisition Options: Micro-Purchase, SDVOSB or Small Business Set-Aside, Blanket Purchase Agreement (BPA)

CORE COMPETENCIES

We support your leadership by providing:



Technical Program Management

Simply put, Your Coordinator.



System Assessment

Cut waste and improve output.



Software Development and Automation Custom Optimization to your work.



Asset Protection and Cybersecurity Protect assets and meet compliance.



Vision and Team Development

Set direction and optimize your technical team.



Cloud, Global Infrastructure and Operations Plan for and execute business around the world.



System Design for Massive Operations

Scale your business for success from where you are.

PAST EXPERIENCE

Our work excellence and disciplined leadership has resulted in successful businesses from the following:











CONTACT INFORMATION

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