



We are our clients' technology coordinators, advising or overseeing their entire technology operation and overhauling their systems for ever-increasing scale, security, compliance, and minimal losses. Many government agencies get frustrated at the increasing complexity of technology and uncontrollable maintenance and upgrade costs, especially as their programs grow. Many of their vendors have given one-piece solutions to fit *their* specialties, ignoring the needs of the entire system. As a result, their system is challenging to maintain, requiring more workforce and funding. Our goal is to help leaders of government organizations driven to grow to handle their technology successfully.

Differentiators

- ✓ Operating as the **CIO/CISO**, persuaded **14 senior leaders** of a **\$1.5B national retail business** to provide funding for a **\$15M network and security upgrade**. Executed installations for **75+ stores and 15+ warehouses** in **14 states**, using over **200k feet of cable** to install more than **15k security products** to protect data of more than **2,500 staff** and **millions of customers** across the US.
- ✓ **System/Software Development** completed to enable a **\$2M startup company** to leverage **augmented reality, Android/iOS applications**, and a **secure web presence** that enabled **global scalability** for a **massive expansion** to support a **growing customer and employee base**.
- ✓ Directed and improved **technology teams of over 800 personnel scattered globally**, including **infrastructure, product development, service management**, and **IT help desk**, **aligning the team** to the company vision and **producing focused output** to **improve company revenue by \$53M** and **customer satisfaction by over 30%**.

Corporate SnapShot

- ✓ **UEI Number:** L7VGJKQ1L987
- ✓ **CAGE Code:** 8HLD8 **EIN:** 46-4501530
- ✓ **Primary NAICS:** 541512 (Computer Systems Design Services)
- ✓ **Other NAICS:** 541611, 541690, 541618, 611430, 541330
- ✓ **Third-Party Certified:** SDVOSB
- ✓ **Acquisition Options:** Micro-Purchase, SDVOSB or Small Business Set-Aside, Blanket Purchase Agreement (BPA)

Past Experience

Our work excellence and disciplined leadership has resulted in successful businesses from the following:



Core Competencies

Techellence is a premier technology solutions provider that empowers businesses to thrive with minimal or no internal IT staff. We handle everything technology.

Chief Information Officer (CIO) Services

Exponentially Grow Your Organization! Strategic IT leadership, aligning technology with business goals to drive innovation, efficiency, and growth.

Chief Security Officer (CSO) Services

Increase Company Trust! Expert security leadership, safeguarding your organization with robust strategies, risk management, and proactive threat mitigation.

Software Development and Automation

Drive innovation and enhance efficiency by streamlining your business processes.

Executive Coaching Services

Go beyond your limits! Unlock your leadership potential. Be driven to accomplish your greater calling.

Managed Services (MSP)

No Need for Internal IT! World-class expert support, seamless management, and innovative solutions to elevate your technology and drive growth.

Managed Security Services (MSSP)

Enterprise-grade IT Security. Proactive monitoring, advanced threat detection & expert defense to protect your systems/data.

Compliance as a Service (CaaS)

Expert guidance to navigate regulations, mitigate risk, and continuous compliance in a shifting regulatory landscape.

Contact Information

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